

# AGP GRAIN MARKETING, LLC

## HASTINGS GROUP

### SOYBEAN DISCOUNT SCHEDULE

EFFECTIVE DATE : Harvest 2020

Moisture		
From	To	Disc.
% of contract price		
13.1	13.5	1.50%
13.6	14.0	3.00%
14.1	14.5	4.50%
14.6	15.0	6.00%
15.1	15.5	7.50%
15.6	16.0	9.00%
16.1	16.5	10.50%
16.6	17.0	12.00%
17.1	17.5	13.50%
17.6	18.0	15.00%
18.1	18.5	16.50%
18.6	19.0	18.00%
19.1	19.5	19.50%
19.6	20.0	21.00%
20.1	20.5	22.50%

Test Weight		
From	To	Disc.
\$ per bu.		
53.9	53.0	0.0050
52.9	52.0	0.0100
51.9	51.0	0.0150
50.9	50.0	0.0200
49.9	49.0	0.0250
48.9	48.0	0.0300
47.9	47.0	0.0350
46.9	46.0	0.0400
45.9	45.0	0.0450
44.9	44.0	0.0500

Damage		
From	To	Disc.
\$ per bu.		
2.1	2.5	0.0300
2.6	3.0	0.0500
3.1	3.5	0.0700
3.6	4.0	0.0900
4.1	4.5	0.1100
4.6	5.0	0.1300
5.1	5.5	0.1500
5.6	6.0	0.1800
6.1	6.5	0.2100
6.6	7.0	0.2400
7.1	7.5	0.2700
7.6	8.0	0.3000

Storage charge on soybeans:  
.0017 per bu. per day.

Heat Damage		
From	To	Disc.
\$ per bu.		
0.3	0.5	0.0200
0.6	1.0	0.0400
1.1	1.5	0.0600
1.6	2.0	0.0800
2.1	2.5	0.1000
2.6	3.0	0.1200
3.1	3.5	0.1400
3.6	4.0	0.1600
4.1	4.5	0.1800
4.6	5.0	0.2000

Other F.M. (FM over 5%)		
From	To	Disc.
% of contract price		
5.1	6.0	1.00%
6.1	7.0	2.00%
7.1	8.0	3.00%
8.1	9.0	4.00%
9.1	10.0	5.00%
10.1	11.0	6.00%
11.1	12.0	7.00%
12.1	13.0	8.00%
13.1	14.0	9.00%
14.1	15.0	10.00%

Other Color		
From	To	Disc.
\$ per bu.		
1.1	2.0	0.0100
2.1	3.0	0.0200
3.1	4.0	0.0300
4.1	5.0	0.0400
5.1	6.0	0.0500
6.1	7.0	0.0600
7.1	8.0	0.0700
8.1	9.0	0.0800
9.1	10.0	0.0900
10.1	11.0	0.1000
11.1	12.0	0.1100
12.1	13.0	0.1200
13.1	14.0	0.1300
14.1	15.0	0.1400

Splits		
From	To	Disc.
\$ per bu.		
20.1	25.0	0.0025
25.1	30.0	0.0050
30.1	35.0	0.0075
35.1	40.0	0.0100
40.1	45.0	0.0125
45.1	50.0	0.0150

Other Discounts		
From	To	Disc.
\$ per bu.		
Musty		0.1000
Sour		0.1000

Grade factors over and above those listed  
are subject to discounts set by the  
merchandise at time of delivery.

**All discounts are subject to change without notice.**

# AGP GRAIN MARKETING, LLC

## HASTINGS GROUP

### CORN DISCOUNT SCHEDULE

EFFECTIVE DATE : Harvest 2020

Test Weight		
From	To	Disc.
\$ per bu.		

53.9	53.0	0.0100
52.9	52.0	0.0200
51.9	51.0	0.0300
50.9	50.0	0.0400
49.9	49.0	0.0700
48.9	48.0	0.1000
47.9	47.0	0.1300
46.9	46.0	0.1600
45.9	45.0	0.1900

Moisture Shrink of 1.5% Per Point Will Be Taken Starting At 15.0%.

Heat Damage		
From	To	Disc.
\$ per bu.		

0.2	0.3	0.0100
0.4	0.4	0.0200
0.5	0.5	0.0300
0.6	0.6	0.0400
0.7	0.7	0.0500
0.8	0.8	0.0600
0.9	0.9	0.0700
1.0	1.0	0.0800
1.1	1.1	0.0900
1.2	1.2	0.1000
1.3	1.3	0.1100
1.4	1.4	0.1200
1.5	1.5	0.1300
1.6	1.6	0.1400
1.7	1.7	0.1500
1.8	1.8	0.1600
1.9	1.9	0.1700
2.0	2.0	0.1800
2.1	2.1	0.1900
2.2	2.2	0.2000
2.3	2.3	0.2100
2.4	2.4	0.2200
2.5	2.5	0.2300

Moisture/Drying		
From	To	Disc.
\$ per bu.		

15.1	15.19	0.0030
15.2	15.29	0.0060
15.3	15.39	0.0090
15.4	15.49	0.0120
15.5	15.59	0.0150
15.6	15.69	0.0180
15.7	15.79	0.0210
15.8	15.89	0.0240
15.9	15.99	0.0270
16.0	16.09	0.0300
16.1	16.19	0.0330
16.2	16.29	0.0360
16.3	16.39	0.0390
16.4	16.49	0.0420
16.5	16.59	0.0450
16.6	16.69	0.0480
16.7	16.79	0.0510
16.8	16.89	0.0540
16.9	16.99	0.0570
17.0	17.09	0.0600
17.1	17.19	0.0630
17.2	17.29	0.0660
17.3	17.39	0.0690
17.4	17.49	0.0720
17.5	17.59	0.0750
17.6	17.69	0.0780
17.7	17.79	0.0810
17.8	17.89	0.0840
17.9	17.99	0.0870
18.0	18.09	0.0900
18.1	18.19	0.0940
18.2	18.29	0.0980
18.3	18.39	0.1020
18.4	18.49	0.1060
18.5	18.59	0.1100

Grade factors over and above those listed are subject to discounts set by the merchandiser at time of delivery.

**All discounts are subject to change without notice.**

Storage charge on corn: .0015 per bu. per day

Damage		
From	To	Disc.
\$ per bu.		

5.1	6.0	0.0300
6.1	7.0	0.0600
7.1	8.0	0.0900
8.1	9.0	0.1200
9.1	10.0	0.1500
10.1	11.0	0.1800
11.1	12.0	0.2100
12.1	13.0	0.2400
13.1	14.0	0.2700
14.1	15.0	0.3000
15.1	16.0	0.3300
16.1	17.0	0.3600
17.1	18.0	0.3900
18.1	19.0	0.4200
19.1	20.0	0.4500

Other Disc.		
From	To	Disc.
\$ per bu.		

Musty		0.1000
Sour		0.1000
Infested		0.1000

Foreign Material		
From	To	Disc.
\$ per bu.		

3.1	4.0	0.0200
4.1	5.0	0.0400
5.1	6.0	0.0700
6.1	7.0	0.1000
7.1	8.0	0.1400
8.1	9.0	0.1800