

**AGP GRAIN MARKETING, LLC**  
**LINCOLN SOUTH**  
**SOYBEAN DISCOUNT SCHEDULE**  
**EFFECTIVE DATE: Harvest 2020**

<b>Moisture</b>		
% OF CONTRACT PRICE		
FROM	TO	DISCOUNT
13.1	13.5	1.50%
13.6	14.0	3.00%
14.1	14.5	4.50%
14.6	15.0	6.00%
15.1	15.5	7.50%
15.6	16.0	9.00%
16.1	16.5	10.50%
16.6	17.0	12.00%
17.1	17.5	13.50%
17.6	18.0	15.00%
18.1	18.5	16.50%
18.6	19.0	18.00%

<b>Test Weight</b>		
\$ PER BU.		
FROM	TO	DISCOUNT
53.9	53.0	0.005
52.9	52.0	0.010
51.9	51.0	0.015
50.9	50.0	0.020
49.9	49.0	0.025
48.9	48.0	0.030
47.9	47.0	0.035
46.9	46.0	0.040

<b>Damage</b>		
\$ PER BU.		
FROM	TO	DISCOUNT
2.1	2.5	0.03
2.6	3.0	0.05
3.1	3.5	0.07
3.6	4.0	0.09
4.1	4.5	0.11
4.6	5.0	0.13
5.1	5.5	0.15
5.6	6.0	0.18
6.1	6.5	0.21
6.6	7.0	0.24
7.1	7.5	0.27
7.6	8.0	0.30
8.1	8.5	0.33
8.6	9.0	0.36

<b>Other FM (Over 5.0%)</b>		
\$ PER BU.		
FROM	TO	DISCOUNT
5.1	6.0	1.00%
6.1	7.0	2.00%
7.1	8.0	3.00%
8.1	9.0	4.00%
9.1	10.0	5.00%
10.1	11.0	6.00%
11.1	12.0	7.00%
12.1	13.0	8.00%
13.1	14.0	9.00%
14.1	15.0	10.00%

<b>Heat Damage</b>		
PER BU.		
FROM	TO	DISCOUNT
0.3	0.5	0.02
0.6	1.0	0.04
1.1	1.5	0.06
1.6	2.0	0.08
2.1	2.5	0.10
2.6	3.0	0.12
3.1	3.5	0.14
3.6	4.0	0.16
4.1	4.5	0.18
4.6	5.0	0.20

<b>Beans of Other Color</b>		
\$ PER BU.		
FROM	TO	DISCOUNT
1.1	2.0	0.01
2.1	3.0	0.02
3.1	4.0	0.03
4.1	5.0	0.04
5.1	6.0	0.05
6.1	7.0	0.06
7.1	8.0	0.07
8.1	9.0	0.08
9.1	10.0	0.09

**Delayed Pricing charges**  
\$.00165/per bushel/per day

<b>Splits</b>		
\$ PER BU.		
FROM	TO	DISCOUNT
20.1	25.0	0.0025
25.1	30.0	0.0050
30.1	35.0	0.0075
35.1	40.0	0.0100
40.1	45.0	0.0125
45.1	50.0	0.0150

**Open Storage charges**  
\$.00187/per bushel/per day

<b>Other Discounts</b>		\$ PER BU.
<b>Musty</b>		0.10
<b>Sour</b>		0.10

**Foreign Material:**

All foreign material over 1% expressed to nearest tenth of a percent will be deducted from gross weight. In addition to the normal foreign material deduction, corn and other grains in excess of 5%, will be discounted 1% of the contract price for each 1% or fraction thereof. See above chart for FM OVER 5%.

**All soybeans delivered will be automatically placed on delayed price contracts as they are delivered.**

The daily DP rate for soybeans is .00165 cents per bushel per day (.05 cents per bushel/month)  
The daily Open Storage rate for soybeans is .00187 cents per bushel per day (.0568 cents per bushel/month)

**Notify location prior to delivery if you want bushels placed in Open Storage as space may be limited.**

**If grain is priced in the first 15 days of delivery, no Storage/DP will be assessed. Storage/DP charges on grain in excess of 15 days will revert to date of delivery.**

**All grain subject to rejection at our discretion due to off grade or low quality.**

**ALL DISCOUNTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.**

# AGP GRAIN MARKETING, LLC

## LINCOLN SOUTH

### CORN DISCOUNT SCHEDULE

EFFECTIVE DATE: Harvest 2020

<b>Moisture</b>		
\$ PER BU.		
FROM	TO	DISCOUNT
15.10	15.50	0.055
15.60	16.00	0.110
16.10	16.50	0.165
16.60	17.00	0.220
17.10	17.50	0.275
17.60	18.00	0.330
18.10	18.50	0.385
18.60	19.00	0.440
19.10	19.50	0.495
19.60	20.00	0.550
20.10	20.50	0.605
20.60	21.00	0.660
21.10	21.50	0.715
21.60	22.00	0.770
22.10	22.50	0.825
22.60	23.00	0.880
23.10	23.50	0.935
23.60	24.00	0.990
24.10	24.50	1.045
24.60	25.00	1.100

<b>Test Weight</b>		
\$ PER NET BU		
FROM	TO	DISCOUNT
53.00	53.90	0.01
52.00	52.90	0.02
51.00	51.90	0.03
50.00	50.90	0.04
49.00	49.90	0.07
48.00	48.90	0.10
47.00	47.90	0.13
46.00	46.90	0.16
45.00	45.90	0.19
44.00	44.90	0.22
43.00	43.90	0.25
42.00	42.90	0.28
41.00	41.90	0.31
40.00	40.90	0.34

<b>Damage</b>		
\$ PER BU.		
FROM	TO	DISCOUNT
5.10	6.00	0.03
6.10	7.00	0.06
7.10	8.00	0.09
8.10	9.00	0.12
9.10	10.00	0.15
10.10	11.00	0.18
11.10	12.00	0.21
12.10	13.00	0.24
13.10	14.00	0.27
14.10	15.00	0.30
15.10	16.00	0.33
16.10	17.00	0.36
17.10	18.00	0.39
18.10	19.00	0.42
19.10	20.00	0.45
20.10	21.00	0.48
21.10	22.00	0.51
22.10	23.00	0.54
23.10	24.00	0.57
24.10	25.00	0.60
25.10	26.00	0.63
26.10	27.00	0.66
27.10	28.00	0.69
28.10	29.00	0.72
29.10	30.00	0.75

**Delayed pricing charges**  
\$.00134/per bushel/per day

**Open Storage charges**  
\$.00165/per bushel/per day

<b>Foreign Material</b>		
\$ PER BU.		
FROM	TO	DISCOUNT
3.1	4.0	0.02
4.1	5.0	0.04
5.1	6.0	0.07
6.1	7.0	0.10
7.1	8.0	0.14
8.1	9.0	0.18
9.1	10.0	0.22
10.1	11.0	0.26

<b>Heat Damage</b>		
\$ per BU.		
FROM	TO	DISCOUNT
0.2	0.3	0.01
0.4	0.4	0.02
0.5	0.5	0.03
0.6	0.6	0.04
0.7	0.7	0.05
0.8	0.8	0.06
0.9	0.9	0.07
1.0	1.0	0.08

<b>Other Discount</b>	
\$ PER BU.	
<b>Musty</b>	0.10
<b>Sour</b>	0.10
<b>Infested</b>	0.10

**All corn delivered will be automatically placed on delayed price contracts as they are delivered.**

The daily DP rate for corn is .00134 cents per bushel per day (.04 cents per bushel/month)

The daily Open Storage rate for corn is .00165 cents per bushel per day (.05 cents per bushel/month)

Notify location prior to delivery if you want bushels placed in Open Storage as space may be limited.

If grain is priced in the first 15 days of delivery, no Storage/DP will be assessed. Storage/DP charges on grain in excess of 15 days will revert to date of delivery.

**ALL DISCOUNTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.**